

# Supply Chain Management

Managing supply chains at Internet of Everything scale.



In today's world of complex global supply chains, managing your supplier portfolio is a daunting task. Whether sourcing components and ingredients, outsourcing manufacturing to alternative suppliers, or staying abreast of changing market conditions, today's procurement professionals need an agile means to:

- Evaluate supplier performance in real time
- Identify new sources
- Negotiate best terms
- Track the status of orders

Every day, volumes of data are being generated across supply chains. Understanding and acting on it intelligently is key to optimizing business processes. In order to be effective, all of this critical information needs to be integrated seamlessly without cobbling together a multitude of Excel spreadsheets, ERP reports and industry information streams.

## Overview

Decisyon 360 Solution

Capabilities

Business Impacts

### Corporate Headquarters

795 Folsom Street, 1st Floor San Francisco, CA 94107  
1 844-329-3972

Decisyon, Inc. © 2015 / All Rights Reserved.

### European Office

Viale P.L. Nervi Directional Center Latina Fiori Torre 6 Glicini – Latina, Italy 04100  
39 0773 694652

# Decisyon 360 Solution

The Supply Chain Management solutions built on the Decisyon 360 IoE platform improves supply chain reliability, reduces risk in supplier selection and improves efficiency in supplier management. The solution integrates supplier information from multiple sources, and provides a single point of access to all internal and external supplier information. Companies recognize significant time savings and management effort in supplier research and identification. The Decisyon solution also supports cross-functional collaboration and rapid decision-making related to supplier selection and sourcing – increasing the speed and quality of the process and reducing risk.

## Using Decisyon's Supply Chain Management solution, companies can now:

- Rapidly access detailed data about supplier performance at any time;
- Rate suppliers' quality, price, sustainability, and timeliness of delivery;
- Consolidate data from multiple sources (spreadsheets, ERP systems, SAP, Oracle, D&B reports, etc.) -- creating a single point-of-access to all internal and external supplier information;
- Support cross-functional collaboration and decision making related to supplier selection, sourcing, and evaluation;
- Make real-time decisions on inventory and supply chain management;
- Identify potential supply chain failures before they impact business operations;
- Synchronize the production process and movement of inventory through the various steps in manufacturing finished goods.

## Capabilities

### Key capabilities of the solution include:

- Real-time Data Collection and Supplier Intelligence – incorporating information from various sources to enable suppliers and purchasing agents to address issues collaboratively while there is still time to take action;
- Market Intelligence – leveraging news feeds and other supplier information from industry publications, press releases, blogs, analyst reports, D&B reports, etc.;
- Supplier Scorecards – providing instant analysis of key metrics based on the performance of external suppliers globally;
- Supplier Surveys – collecting data directly from suppliers as needed to provide a 360 degree view;
- Social Collaboration – allowing managers across functions to have real-time discussions about supplier requirements, selection and performance.

## Business Impacts

### Decisyon customers in pharmaceuticals, manufacturing and other industries that have implemented Decisyon's Supply Chain Management solution have achieved:

- Increased reliability of the overall supply chain;
- Increased leverage in pricing negotiations with suppliers;
- Global increased efficiency through supplier benchmarking and real-time visibility of supplier performance KPIs;
- Expense savings through reducing the consolidation and coordination needed to manage the supply chain;
- Improved visibility, effectiveness, communication and control within Procurement;
- Greater control of risk management and reduction of compliance risks;
- Improved availability and timeliness of supplier information.

---

#### Corporate Headquarters

795 Folsom Street, 1st Floor San Francisco, CA 94107  
1 844-329-3972  
Decisyon, Inc. © 2015 / All Rights Reserved.

#### European Office

Viale P.L. Nervi Directional Center Latina Fiori Torre 6 Glicini – Latina, Italy 04100  
39 0773 694652